STEP BY STEP TOGETHER: DISCOVER POTENTIAL



- a. Name 5 to 10 specific places or areas that have significant potential:
 - for you to contribute or serve
 - for you to learn from and grow

(For example, the areas that I can contribute or serve include my son's school, a children's library and a management team in the civil service. The potential areas that I can learn and grow from include social enterprises, impact investors and purpose-led leaders.)

- b. Name 5 to 10 people who have significant potential:
 - for you to contribute or serve
 - for you to learn from and grow
- c. From the list of people and places, write down the names of people or places that you most want to: contribute or serve; or learn and grow from.

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- d. Share with someone you trust the names of people and places you have circled. Explain why you see so much potential in them. Invite your listener to respond, give feedback and/or ask questions. After that, spend some time reflecting on the conversation. Write down your insights on how and why you see potential.
- e. Write down 2 to 3 names of people/places of most potential.

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